



## RecFind 6 in the Cloud versus RecFind 6 On-Premise Comparison

Feature	On-Premise Solution	Cloud Hosted Solution
<b>Pricing</b>	<p><b>Heavy Upfront Investment</b> Traditional, on-premise solutions have:</p> <ul style="list-style-type: none"> <li>• heavy upfront costs;</li> <li>• unpredictable expense spikes;</li> <li>• growth fees;</li> <li>• server and equipment failures; and</li> <li>• ongoing maintenance costs.</li> </ul>	<p><b>Pay-As-You-Go, Monthly Subscription Pricing</b> The RF6-Cloud solution:</p> <ul style="list-style-type: none"> <li>• offers low, predictable, monthly pricing;</li> <li>• makes budgeting easier;</li> <li>• streamlines your cash flow; and</li> <li>• you don't have to worry about depreciation of expensive upfront capital expenses.</li> </ul>
<b>TOC (Total Cost of Ownership)</b>	<p><b>Capital Expense</b> With on-premise application solutions:</p> <ul style="list-style-type: none"> <li>• you need to budget for significant hardware and software capital expenses;</li> <li>• additional costs come in the form of administrative staff and other maintenance-related expenses; and</li> <li>• you must also budget for end-of-life replacement of servers and other IT hardware &amp; software.</li> </ul>	<p><b>Operating Expense</b> In the RF6-Cloud services model:</p> <ul style="list-style-type: none"> <li>• there are no initial upfront commitments for infrastructure, hardware or licensing;</li> <li>• ongoing IT costs are minimal;</li> <li>• the returns are immediate; and</li> <li>• this results in much shorter payback periods, and faster ROI.</li> </ul>
<b>Deployment Time</b>	<p><b>Weeks or Months</b> Because of the upfront capital investments:</p> <ul style="list-style-type: none"> <li>• it takes several weeks or even months to properly setup and configure most on-premise solutions;</li> <li>• there may be other expenses such as bandwidth and network equipment needing support; and</li> <li>• important upgrades are usually delayed many months while resources are booked and allocated.</li> </ul>	<p><b>Days</b> For RF6-Cloud customers:</p> <ul style="list-style-type: none"> <li>• they can deploy in days, rather than weeks or months;</li> <li>• have no hardware or software to install and provision;</li> <li>• K1Corp experienced staff handle everything; and</li> <li>• all upgrades are installed as soon as they are available by K1Corp staff.</li> </ul>

<b>Scalability</b>	<p><b>Growth and Adoption</b> When your organization grows:</p> <ul style="list-style-type: none"> <li>• your infrastructure must grow even faster;</li> <li>• scaling an in-house application environment requires planning and additional budget (to purchase more servers and software licenses);</li> <li>• the problem is worse if your company is downsizing, since you have already invested in and configured your system for a specified number of users.</li> </ul>	<p><b>Easy to Add and Subtract Users</b> The RF6-Cloud platform, running on IBM Cloud:</p> <ul style="list-style-type: none"> <li>• maintains extensive hardware and software resources;</li> <li>• can scale smoothly and easily;</li> <li>• is specifically designed for scalability, allowing you to only use and pay for the resources you need.</li> </ul>
<b>Administrative Controls</b>	<p><b>Technical Expertise Required</b> With most on-premise application environments in-depth technical knowledge is required:</p> <ul style="list-style-type: none"> <li>• to setup new users;</li> <li>• configure the application;</li> <li>• perform desktop &amp; server maintenance tasks; and</li> <li>• manage overall operations.</li> </ul>	<p><b>K1Corp Control</b> K1Corp expert staff:</p> <ul style="list-style-type: none"> <li>• manage the application;</li> <li>• perform application maintenance;</li> <li>• perform server and database maintenance; and</li> <li>• schedule and run backups, etc.</li> </ul>
<b>Mobility &amp; Device Support</b>	<p><b>Restricted</b> Most on-premise systems:</p> <ul style="list-style-type: none"> <li>• have restricted LAN access;</li> <li>• users requiring mobility access usually require IT support to set it up; and</li> <li>• access is limited to conventional Windows PCs and notebooks.</li> </ul>	<p><b>Total Mobility</b> The RF6 web client:</p> <ul style="list-style-type: none"> <li>• provides access on a wide variety of devices including PCs, laptops, tablets and smartphones; and</li> <li>• facilitates access from anywhere in the world where an Internet connection is available.</li> </ul>